



H₂O at Home

NATIONAL FIELD LEADER

H₂O at Home is a mission driven organization that was founded in France in 1998 and brought to the U.S. in 2009. We provide natural home care and organic personal care products through our national network of Independent Advisors. We are committed to distributing our products through a social direct sales model and we take pride in doing it differently... in prioritizing quality over quantity, personal integrity over profit, values over volume. We provide a safe and simple way for customers to care for their home and family, while respecting the environment, as well as a fruitful and sustainable business opportunity for our family of Advisors.

The National Field Leader (NFL) will report to the CEO of the U.S. division of H₂O at Home and play a critical role in working with the global team to develop of H₂O at Home in the U.S. The ideal candidate has strong transformational leadership capabilities, robust coaching and management skills, and an energetic public speaking presence.

Duties & Responsibilities

- Increase the national sales team's success, achievement, and performance.
- Identify and cultivate strategies for leading and guiding Advisors at all levels of the organization, from new Advisors through our most senior sales consultants. Pinpoint challenges and provide a mix of data- and heart-driven methods to enhance success.
- Collaborate with the CEO, the field training team, and the communications team to design
- and execute sales and training seminars and events held throughout the year.
- Work with our global team in France, to align goals and bring to the U.S. inspirational and motivational principles of personal development and growth.
- In addition to leading a field of Advisors, the NFL will lead a team of five Home Office staff (with the possibility of departmental growth as the business grows) responsible for the training, coaching, and operational functions that drive the company forward.



- Travel 25%-30%: to work with the senior members of the field throughout the U.S. and to attend national and regional events.

Qualifications

- 10+ years demonstrated success in leadership role.
- Bachelor's degree in related field preferred.
- High energy level with a strong sense of urgency.
- Balance of right and left-brained thinking; someone who brings both strength in creativity and business acumen in order to advance the company's strategic agenda.
- Passion for personal development and coaching: motivating, inspiring, speaking to large groups, and getting an individual and team to work together toward a single vision.
- Diplomatic, tactful, and patient leader who can provide strategic direction, set high standards, demonstrate flexibility, and bring innovation to the business.
- Passion for the H₂O at Home brand and mission.

EOE. Please send applications to office@h2oathome.com.

